Capability





## ABOUT RAMANA GROUP

Ramana Group comprises of two institutions



### Raman Development Consultants Private Limited

### Raman Development Consultants Private Limited (RDC)

Flagship company of the group with focus on holistic development support at policy and programme level. It's a limited liability institution set up in 1989 under The Companies Act 1856.



#### Saral

A public trust with mission of "Bridging Gaps" formalized in 2003 and working in implementation as well as providing technical support.



### OUR VALUES AND BELIEFS

Motto of Ramana Group - "YOUR PARTNERS IN DEVELOPMENT"

RDC's mission is to develop social and entrepreneurial capital of India and other developing countries.

RDC's Vision is to achieve higher standards of living for all

Saral's Vision is to bridge gaps between visions, ideas, stakeholders and implementation practices and systems through holistic approaches

Lived Values - Value for money to the client, transparency, ethical and good business practices, people and process driven organization, respect for diversity

Ramana Group has implemented GIPA (Greater Involvement of Positive People) and is an equal opportunity employer.



## **FOCUS AREAS**

Focus areas include Health, Education, Governance, Sustainable Livelihood, Panchayati Raj & Decentralization, Urban/Rural/Tribal Development, Public-Private Partnerships, Disaster Management, Infrastructure Development, Natural Resources Management, Corporate Social Responsibility etc.

### SERVICES

Group organizations provide management consulting, training and research services.

## DEVELOPMENT SECTOR

Services of Ramana Group for the development sector comprise:

- Programme design and development
- Mission and scoping studies, Project definition reports
- Management planning and control systems, M & E frameworks and studies, Management Information Systems
- Training and capacity building Individual & Institutional
- Partnership management, programmes and funds/grants management
- Research qualitative, quantitative, formative and operational
- Documentation Audio-Video formats and print publications
- Communication research and strategy development for IEC/BCC
- ICT applications & products

### CORPORATE SECTOR

Services of Ramana Group for the corporate sector comprise:

- Corporate Social Responsibility function- Programme design, planning and implementation assistance, partnership formation, training and capacity building, needs identification, M&E studies
- HR Outsourcing Recruitment & contracting, payroll & database management, travel assistance, equipment provision, remuneration and package planning, performance assessment, monitoring and reporting
- Training and capacity development especially in soft skill areas
- PPP Facilitation Sector identification, project development, proposal development, negotiations with clients/donors, monitoring and evaluation
- Market survey and consumer research
- Organization Development Strategic change management, team building, productivity improvement

### NGO/CBO SECTOR

Services of Ramana Group for the NGO/CBO sector comprise:

- Organizational development and strategic planning
- Resource mobilization assistance
- Community mobilization and building peer force
- Legal assistance for institutional formation
- Training and capacity building
- Documentation-audio-video and print formats



Ramana Group serves all sectors of societies and economy including country governments, development partners and donors, multi lateral and bilateral institutions, corporate sector, NGOs and CBOs.

# HUMAN RESOURCES

The group has a multidisciplinary core team of 33 full time members supported by more than 2500 project-based associates from 36 different disciplines.

# INFRASTRUCTURE

Ramana Group has its head office in Ahmedabad, Gujarat and Branch office at Delhi. Ramana Group also has representative offices in the states of Rajasthan, Uttarakhand, Uttar Pradesh, West Bengal, Orissa, Madhya Pradesh, Maharashtra, Andhra Pradesh and Kerala. Ramana Group possesses infrastructure such as:

# Training Center

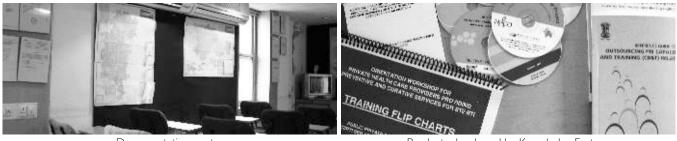
Ramana Group houses a state of the art training center with all the latest facilities like Digital Projection System, Laptops, Tablets, DVD Player, Television, Audio Speaker System, Music System, Wi-fi Environment with  $24 \times 7$  broadband Internet connectivity etc. The in house training facility can accommodate up to 30-35 people at a time with flexible seating facilities. Ramana Group possesses an updated database & tie-ups with residential and non-residential training facilities at various locations in India.



State of the art training center

# Documentation Center

Ramana Group has a full fledged documentation center with all required equipments like digital still cameras, video cameras, laptops and desktops, high-end printing facilities, scanning facilities, broadband internet connection, digital and physical library, image and clipart bank and access to experts in communication, translation, designing and production field.





Products developed by Knowledge Factory

# Knowledge Factory

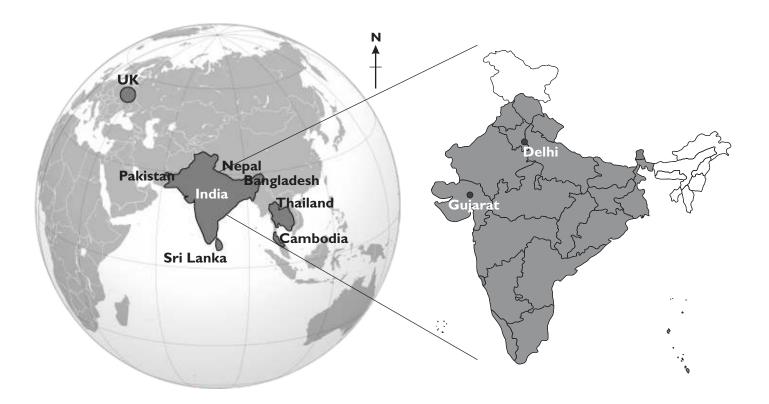
Knowledge Factory is a unit of Ramana Group with required hardware and software to develop experiential learning aids like animated movies, short films, audio songs, and experiential learning toolkits for all kinds of target groups and subjects. Knowledge Factory has churned out a large number of learning aids on a variety of topics. Knowledge Factory products include a wide range of learning aids as follows:

- Video and photo documentary films
- Behavior change movies
- Training movies
- Animation movies
- Audio training tools
- Program learning tools

- Games for capacity building
- Proped based films
- Posters, toolkits, pamphlets, leaflets, booklets
- SMS campaigns
- Hoardings, wall paintings and writings
- Scripts and dialogues writing

# GEOGRAPHICAL FOOTPRINTS

Ramana group and its team members have worked in more than 25 states of India and 7 Countries including Thailand, Cambodia, Bangladesh, Nepal, Sri Lanka, Pakistan and United Kingdom.



### **KEY ACHIEVEMENTS - TEAM RAMANA**

I	TOTAL NO OF ASSIGNMENTS COMPLETED	1200+
2	TOTALTRAINING PROGRAMS DESIGNED/CONDUCTED / SUPPORTED	1000+
3	TOTAL NO.OF TRAINING PARTICIPANTS COVERED THROUGH ASSIGNMENTS (TOTAL INDIRECT REACH)	400000+
4	TOTAL NO. OF RESEARCH RELATED ASSIGNMENTS COMPLETED	100+
5	NO. OF STATES COVERED IN INDIA	25
6	NO. OF COUNTRIES COVERED	7
7	TOTAL NO. OF PROJECT SUPPORT UNITS MANAGED ACROSS THE INDIA	8
8	AWARD RECEIVED (DEVELOPMENT MARKETPLACE – WORLD BANK)	I

# CLIENT BASE

Team Ramana has worked for varied stakeholders which include:

### Multilateral

World Bank, Asian Development Bank, EU, UN bodies like WHO, UNDP, UNAIDS, World Food Programme, UNFPA, UNICEF etc.

### • Bilateral and developmental partners

DFID, USAID, CIDA etc.

#### • International organizations

CARE, OXFAM, Pathfinder International, World Vision, Family Health International, PCI, CUTS International, Handicap International, Constella Futures, HLSP etc.



#### Country Governments

India, Bangladesh, Cambodia, Thailand, Pakistan, Nepal & Sri Lanka

### • State Governments

25 State/UT Governments of India

#### Corporate Sector

Proctor & Gamble, Ma-Foi Management Consultants, Reliance Industries Limited, E-Merck India, CIBATUL, ATUL, Cadmech, Cadila, S&S Power Switchgears Limited, ANUP Engineering Limited, Johnson and Johnson Limited, Asia Brown Boveri Limited, 3M India Limited, Precision Bearings, Vodafone, TATA Motors, TATA-CGPL etc.

#### Associations/Institutions

Confederation of Indian Industries (CII), Institutes of Engineers, Ahmedabad, CEPT University, IIM-A, Aadhar-Network of HIV Positive People, Karnataka Collective of Commercial Sex Workers, Durbar Mahila Samanvay Samiti, Sakhi Jyot (CSW CBO, Swavlambi Chuwal(MSM CBO)



# TRACK RECORD

Organizations of Ramana Group and its team members have completed more than 1200 assignments over last decade. Some of the key assignments segregated sector wise are:

# SECTOR 1: PUBLIC HEALTH AND HIV/AIDS

### SERVICES OFFERED

- Programme design and development
- Strategic planning
- NGO/CBO development
- Management of resource center and technical support units
- Development of communication strategy and materials
- Research, survey and mapping
- Training and capacity building

### **KEYASSIGNMENTS**

### PROGRAMME DESIGN AND DEVELOPMENT

- Medical logistic programme design and development for Government of Gujarat and EU
- Part of appraisal and design mission for National Partnerships in Sexual Health Programme for DflD and GOI (UK £100 million programme)
- Part of appraisal and design team for National Polio Programme funded by WB, WHO, UNICEF and DflD etc. (Approx. UK £200 million programme)

### STRATEGIC PLANNING

- Strategic framework for sexual health programmes of DfID in India
- Part of expert groups formed by UNCP on Strategic Planning on large systems
- Design of national HIV strategic plan for Bangladesh for UNAIDS-ICT



Team of Technical Support Unit



Screening of sickle cell anemia among tribal

 Design and development of strategic frameworks for facilitating creation of Community Based Organizations especially of poor and at-risk communities for Indian Canada Collaborative HIV/AIDS Programme(ICHAP)

### POLICY SUPPORT

- Part of task force for National AIDS Control Programme phase-3 strategic planning and state level support to Madhya Pradesh, Ahmedabad, Jharkhand, Uttaranchal, West Bengal, Orissa
- Part of committee to recommend costing structure for HIV projects in India for National AIDS Control Organization, GOI
- Part of suggested committee for capacity building at national level for Sexual Health Resource Center
- Part of Project Steering Committee for HIV programmes in states of Kerala, West Bengal, Ahmedabad

### RESOURCE CENTERS/MANAGEMENT AGENCIES

- Management of Technical Support Unit for Delhi and Haryana State AIDS Control Society funded by World Bank.
- DflD funded State Management Agency for Ahmedabad for HIV programme
- DfID funded State Management Agency for Bihar State HIV Programme
- CIDA funded HIV and migration center for Maharashtra, Gujarat and Rajasthan

### IEC/BCC AND COMMUNICATION

- Development of Behavior Change Communication strategy and IEC material for Persons With Disability (PWD) funded by Handicap International
- Development of dramas, street plays, songs for the Aadhar for industrial sensitization on HIV/AIDS with CII, AMC-ACS and Aadhar
- Communication strategy for Enhanced Malaria Control Program in Gujarat for Govt. of Gujarat (Department of Health & Family Welfare), funded by World Bank
- Facilitation & training for design & development of Behaviour Change Communication (BCC) material for HIV/AIDS Prevention & Control for partners of Kerala State Management Agency
- Development of innovative communication aids like Animated Training Module for the illiterate and semi literate audience for condom promotion, games for the peer educators, Kaun Banega Nirogipati – Theme based audio and more than 15 IEC/BCC films in Gujarati, Marathi, Sikkimise and Hindi



State level stakeholder dialogue as a part of BRCC Project

#### RESEARCH / MAPPING / SURVEY

- Screening for Sickle Cell Anemia among tribal in Sabarkantha District of Gujarat for Department of Health & Family Welfare, Government of Gujarat
- Business Regulation & Corporate Conduct in Pharmaceutical Sector and Private Health Care Sector in Gujarat for CUTS International
- Grading of Model Hospitals managed by ESIC in association with Ma-Foi Management Consultants (Three Times)
- Mapping of HRGs and Migrants in the state of Rajasthan, Madhya Pradesh, Uttarakhand and Chandigarh funded by NACO and state governments
- Conducted needs assessment, concurrent monitoring and

base line and end line study of the nutritional needs of PLWHA in Tamil Nadu supported by World Food Program and TNSACS

- Evaluation exercise of Peer Education model of APAC, Tamil Nadu
- Facilitated and coordinated resource mapping of prevention, treatment, care and support services for HIV/ AIDS in the selected districts of Gujarat, Chhattisgarh, Bihar, West Bengal and Orissa funded by Constella Futures
- Rapid Mapping Study for Shekhawati Migrants in Ahmedabad for ICHAP
- Migrants Enumeration, Household Study and Mobility Patterns Study of Shekhawati region, Rajasthan for ICHAP
- Coordinated and managed Sakhi Swasthya Abhiyan, an ambitious programme envisaged by Hon. Health Minister, Government of Gujarat, to provide health care facilities to all Female Sex Workers of Ahmedabad city. The project was in coordination with the Health Department of Government of Gujarat and around 2000 FSWs took the benefit of this camp
- Facilitated modeling the impact and cost effectiveness of the HIV Intervention program amongst commercial sex workers in Ahmedabad in collaboration with London School of Hygiene and Tropical Medicine, AMC ACS and RCSHA

### TRAINING AND CAPACITY BUILDING

- Training needs assessment, design, development and implementation facilitation of training for communities, peers, health professionals and NGOs team for Pathfinder International in areas of HIV prevention initiatives
- Developed Learning Games to develop knowledge, skills and attitudes among semi literate communities and peers for HIV prevention and dispel myths and misconceptions in sexual and reproductive health for Sexual Health Resource Center, India
- Design, development and implementation facilitation of model projects, conversion of model projects to demonstrable projects and immersion learning circuits in contexts of sex workers communities in India for Care India through Bill and Melinda Gates Foundation
- Team building, leadership building, resource mobilization, project management and Behavior Change Communication trainings for partner NGOs in Ahmedabad, Kerala, West Bengal, Delhi and Haryana for respective AIDS Control Societies

### SECTOR 2 : URBAN DEVELOPMENT

### SERVICES OFFERED

- Programme design
- System design and development
- Monitoring and evaluation
- Research & survey
- Impact assessment

### KEYASSIGNMENTS

- Detailed survey of slums, make use of the available data and creating GIS/MIS database for the slums of Vadodara city under RAY for Vadodara Mahanagar Seva Sadan.
- Terminal evaluation of National Strategy for Urban Poor funded by Ministry of Urban Development, Gol.
- City Sanitation Rating survey of 40 Urban Local Bodies of Maharashtra in association with CEPT University funded by Ministry of Urban Development, Gol.
- Survey of 74 Urban Local Bodies of Gujarat under Performance Assessment System for Urban Management Center, Ahmedabad.



Survey and data collection from ULB under Performance Assessment System Project

- Survey of slum areas of I 20 Urban Local Bodies of Gujarat under Performance Assessment System for Urban Management Center, Ahmedabad.
- USAID funded project of urban regeneration with lead by ICMA (International County Managers' Association)-Focusing on institution development to enable linking formal and informal sectors of urban development and enabling finances for urban poor.
- Feasibility report of development of Industrial estates and privatization of road stretches, bridges, flyovers for various clients like GoMP, Gujarat Industrial Development Corporation, Andhra Pradesh Industrial Development Corporation, UPSIDC,
- Assistance to GoMP in drafting MoU for technical and technological cooperation between MP and Chinese



Mapping of slums through station survey for Vadodara Mahanagar Seva Sadan

Government for Sericulture-GoMP

- Feasibility report of adventure tourism of the state of Rajasthan GoR
- Sewerage Treatment Plant Design funded by DWSSV, Delhi Municipal Corporation.
- Solid Waste Disposal Plan & Feasibility funded by Cuttack Municipal corporation
- E-governance initiative & effective citizens' charter funded by Collectorate of Ahmedabad
- Planning & Design of Urban Industrial Area funded by UPSIDC
- Planning & Design of Urban Industrial Area funded by MPAUN
- Survey & Design of Sewage Network for Western AUDA Area funded by AUDA
- Project Report for Prevention of Pollution in Sabarmati River under NRAP funded by GPCB
- Feasibility study for Indore Bhopal Express Way for Government of Madhya Pradesh
- Mathematical Modeling of Ground Water & Impact of Surface Water Irrigation for SSNNL
- Inventorisation of Hazardous Waste in Selected Districts of Rajasthan
- Infrastructure Projects Manual Preparation for ADB
- Impact Evaluation of Drinking Water in Kutch Saurashtra



City sanitation rating survey in Maharashtra for Ministry of Urban Development

## SECTOR 3 : PANCHAYATI RAJ AND RURAL DEVELOPMENT

### SERVICES OFFERED

- Training and capacity development and execution
- Development of training aids
- Monitoring and evaluation
- Development of local resources
- Training center management
- Decentralized district planning
- Community mobilization and constituency building
- Support procurement and contract management



Secretary, MoPR & Additional Secretary, MoPR releasing outsourcing guide developed by Team Ramana for MoPR and UNDP

- Technical Support Institution for Preparation of Five Year Perspective Plan and Annual Plans (2012-17) for decentralized district planning process under Backward Region Grant Fund for Dangs District, Gujarat, funded by Department of Panchayati Raj, Government of Gujarat
- Technical Support Institution for Preparation of Five Year Perspective Plan and Annual Plans (2012-17) for decentralized district planning process under Backward Region Grant Fund for Narmada District, Gujarat, funded by Department of Panchayati Raj, Government of Gujarat.
- Capacity Assessment and Capacity Development Strategy for PRI CB&T in the state of Bihar funded by Ministry of Panchayati Raj, UNDP-CDLG Project



Status Report on PRI CB&T in India prepared by Team Ramana for MoPR and UNDP

- Capacity Assessment and Capacity Development Strategy for PRI CB&T in the state of Orissa funded by Ministry of Panchayati Raj, UNDP-CDLG Project
- Capacity Assessment and Capacity Development Strategy for PRI CB&T in the state of Jharkhand funded by Ministry of Panchayati Raj, UNDP-CDLG Project
- Capacity Assessment and Capacity Development Strategy for PRI CB&T in the state of Uttar Pradesh funded by Ministry of Panchayati Raj, UNDP-CDLG Project
- Development of Reference Guide for Outsourcing PRI Capacity Building and Training (CB&T) Related Activities for Ministry of Panchayati Raj, Gol, funded by UNDP-CDLG Project (published and circulated among all states)
- Development of IEC/BCC materials (prop based films, audio songs, printed materials like innovative visiting cards, calendar schedules, etc.) for illiterate/Semi-literate target group on Panchayati Raj
- Development of Detailed Project Report for establishment of Panchayati Raj Institute of Training (PRIT) funded by Department of Panchayati Raj, Government of Uttar Pradesh
- Development of Guide for Monitoring and Impact Evaluation of PRI Training Programmes in States/UTs for Ministry of Panchayati Raj, Gol funded by UNDP-CDLG Project



FGD with elected representatives of Gram Panchayat as a part of Capacity Assessment & Capacity Development Strategy for PRI CB&T in UP

## SECTOR 4 : DISASTER MANAGEMENT

### SERVICES OFFERED

- Risk & Vulnerability Assessment
- Mapping/Survey
- Preparation of mitigation plans
- Safety audit
- Training and Capacity Building
- Documentation
- System Design and Development
- Project Management

- Inventorisation of Hazardous Waste in Selected Districts of Rajasthan for Central Pollution Control Board
- Project report for prevention of pollution in river Sabarmati for Ahmedabad Municipal Corporation under National River Action Plan
- Solid Waste management Plan for Mysore city funded by ADB under Karnataka Urban Development Project
- Documentation of Gujarat earthquake response funded by ADB for Gujarat Urban Development Corporation
- Safety surveys & exit systems for Asian paints Limited
- Fire safety audit for Ahmedabad District Collectorate
- Fire Safety training of Collectorate Staff, Collectorate Ahmedabad
- Rapid Impact Assessment, Earthquake 2001 Gujarat. The Institution of Engineers (India), Gujarat State Centre
- Environment Impact Assessment and Social Impact Assessment protocol development for GIIC funded by ADB
- Qualitative evaluation & process documentation of services provided and Behavior Change and Practices of traditional birth attendants initiative of CARE in earthquake affected areas of Gujarat for FICCI, CARE funded by Packard foundation



Relief activities by Team Ramana at Kutch during earthquake 2001



Qualitative evaluation and process documentation of BCC initiative of CARE and FICCI under thier earthquake rehabilitation programme in Kutch



Rapid impact assessment of earthquake 2001 in Kutch, Gujarat

## SECTOR 5 : PUBLIC PRIVATE PARTNERSHIP

### SERVICES OFFERED

- Sector identification
- Project development
- Proposal development
- Negotiations with clients/donors
- Monitoring and evaluation
- Contract and procurement management

- Public Private Partnership for quality STI/RTI service delivery in priorated district of Gujarat & UP, funded by NACO, MoH&FW, Government of India
- International competitive bidding and draft contracting for Government of Madhya Pradesh for proposed expressway of Rs. 7000 million
- Tender preparation advice to Mysore solid waste project under Karnataka Urban Development Project funded by Asian Development Bank
- Project design, partners search, resource mobilization, Memorandum of understanding, design and cost estimates, project management of three km long city road in Ahmedabad executed by Ahmedabad Municipal Corporation and funded by Arvind Mills
- Project design, tendering, project management for Rs 300 million weir-cum-causeway for Hajira Area Industrial Association
- Design, tendering and project management of 12 km road between Hajira and Surat for Gujarat Industrial Development Corporation



Project design and management for development of 3 km long Road in Ahmedabad under PPP Model



Workshop with private healthcare providers under PPP Project in UP



Capacity building of private healthcare providers under PPP Project, Gujarat

### SECTOR 6 : GOVERNANCE

#### SERVICES OFFERED

- Strategy development
- Project Management
- Monitoring, Evaluation and appraisal
- Institutional development
- Training and capacity building

- Impact evaluation research study on Member of Parliament Local Area Development Schemes (MPLADS) in Maharashtra and Tamil Nadu funded by Public Interest Foundation, Delhi
- E-Governance project with District Collectorate of Ahmedabad – As a lead agency coordinating overall conceptualization, training, developing organizational identity, identifying areas of applications and coordinating software development and hardware specifications and procurements etc.
- Institutional and governance appraisal for water sector enabling programme for GoAP, DflD, WB and UNICEF (INR 700million programme)
- Institutional and Governance appraisal for State AIDS Control Societies and Management Units for DfID and GOI
- Convergence strategies for national healthy highway project for DfID and GOI
- Development of Training Modules for Gujarat Police Training Academy



Interaction with community during appraisal of water sector enabling programme



Interaction with community during evaluation of MPLAD scheme in Tamil Nadu



Training of Government officials as a part of e-governance project

# SECTOR 7 : SUSTAINABLE LIVELIHOOD & ENTREPRENEURIAL DEVELOPMENT

### SERVICES OFFERED

- Project Identification and development
- Backward and forward linkages development
- Market research and analysis
- Fund and resource mobilization
- Training and capacity building
- Development of SHGs and CBOs



Mobile van for marketing dry snacks under micro enterprise development initiative with Aadhar - a network of HIV positive people

### KEYASSIGNMENTS

- Management auditors for designing, developing and facilitating implementation of management systems, monitoring performances of enterprises, training etc. for Gujarat Venture Finance Organization.
- Development of Turn around strategies for selected small scale industries including short term deputations for Gujarat Industrial Development Consultancy Organization
- Training in human processes, outward bound programmes, structured class room type training for development of processes, skills, traits etc. for varied stakeholders for



Livelihood development for Urban poor

increased human performances, organizational efficiencies and souls searching

- Entrepreneurial development services- RDC has recently started angel funding operations and recent services have included:
- o Angel funds of Rs. 1,00,000/- and technical support to a young first generation biotechnologist in marketing of organic farm produce through tying up with 200 small farmers, branding and setting up distribution channels
- o Self-sustaining micro income generation programmes for HIV positive people in Ahmedabad through Aadhar, a community based organization. The businesses comprise

Dry snacks making and marketing, Food stall management, Catering service, Marketing of cutlery items, Office file/Bag making, Making and selling of rakhis, greeting cards, Slogan printed T Shirts and caps, Statue making,

o Training in E-marketing, resource mobilization for Non Governmental Organizations



Food Reach Programme - An initiative awarded by The South Asia Region Development Marketplace - World Bank and associated partners

### SECTOR 8 : CORPORATE SOCIAL RESPONSIBILITY

### SERVICES OFFERED

- Designing and planning of the function
- Capacity building and training of the CSR team
- Research to identify needs
- Developing projects
- Partners, projects and funds management
- Monitoring and evaluation

### KEYASSIGNMENTS

- Management of CSR functions of Proctor and Gamble, Baddi Plant in Himachal Pradesh, India.
- Baseline Study in project area to design and develop projects under CSR for CGPL, TATA Powers
- Facilitation and Scoping of CSR initiatives for TATA Motors, Sanand Plant.



Inaugural function of CSR initiative of P&G managed by Saral in Baddi, Himachal Pradesh

### SECTOR 9 : SERVICES OF HUMAN RESOURCES OUTSOURCING

### SERVICES OFFERED

- Recruitment and contracting
- Payroll and database management
- Travel assistance
- Equipment provision
- Performance assessment facilitation
- Monitoring and reporting

### KEYASSIGNMENTS

- Recruitment, contract management and administration of consultants for Ahmedabad Municipal Corporation AIDS Control Society
- Recruitment, contract management and administration of more than 700 consultants for Gujarat State AIDS Control Society



Recruitment & contract management of paramedical workers for GSACS

### SECTOR 10 : DEMOCRACY DEVELOPMENT

#### SERVICES OFFERED

- Training & Capacity Building
- Constituency Strengthening program (IEC/BCC/Communication Campaigns)
- Evaluations and Assessments
- Survey and Research
- Management Planning
- Program Design
- Documentation

#### **KEY ASSIGNMENTS**

• Development of 10 Training Modules in English and Gujarati for the Chief Electoral Officer, Gujarat for the purpose of training election staff of Assembly Elections

# CLIENT SPEAK

Dear Mr. Jani, In reference to the recently concluded DFID appraisal, we would like to thank your for your hard work for preparing the governance and institutional part of the appraisal. We look forward to working with you again in the near future.

**Dr. Brent Burkholder** Regional Advisor for Vaccines and Other Biologicals World Health Organization, India

It was pleasure to work with Mr. Rajendra Jani and I feel most comfortable in recommending their services to others requiring this type of training and capacity Building

Dr. Michele Andina, Project Director, TIGIRIS Pathfinder International

Ahmedabad Municipal Corporation AIDS Control Society has found work done by Raman Development Consultants Pvt. Ltd. very satisfactory & result oriented.

**Dr. Laxman Malodia**, Project Director Ahmedabad Municipal Corporation AIDS Control Society

This is to acknowledge with deep sense of appreciation that Raman Consultants, Ahmedabad has provided guidance, facilitation and assistance and has played key role in designing, developing course structure, setting up evaluation guideline and sourcing of study materials, case studies .....

**Prof. Yogesh M.Doshit**, Additional Director Som Lalit Institute of Business Management

Raman Development Consultants Pvt. Ltd. has done an excellent work

Managing Director Kerala State Women's Development Corporation Ltd.

Thanks for sending the revised version of the outsourcing reference guide. We are considering to publish it sometime soon. We appreciate your contribution and look forward to working with you in future. Thanks

Mr. Sanjeev Sharma, National Project Manager GoI-UNDP Project

I knew the team of RDC personally since 2004 and they have a dedicated team of professionals who have sound knowledge of HIV trends at grassroots level in India

Dr. Shushma Mehrotra, Programme Director Saksham Project, Care India

Saral conducted mapping exercise satisfactory and project is enriched with their support Futures Group International India Pvt. Ltd.

The strength of RDC includes creative & innovative ideas, result oriented approach and Committed team Dr. Priyamvada Singh, State Coordinator ICHAP Rajasthan

Raman Development Consultants Pvt. Ltd has completed the assigned work very successfully and at satisfactory level, we recommend their services to other developmental partners.

Ms. Madhu Bharti, Prof. & Head, Department of Housing Faculty of Planning and Public Policy CEPT University

Capacity Enhance and Need Assessment project comprised assessing the current individual and institutional capacities local urban bodies and urban institutions. We were very satisfied and happy with the work executed by Mr. Jani **Ms. Manvita Baradi**, Director Urban Management Center We found the work done by Saral satisfying and we wish Saral best wishes in all forthcoming projects Mr. Arvind Patel, Programme Manager Handicap International, Gujarat RDC has successfully completed an IEC/BCC campaign and training in Rural and Semi Urban Areas. It was pleasure to work with Raman Development Consultants Pvt. Ltd. Dr. P.B. Prajapati, Joint Director & Member Secretary NVBDCP Sub Committee, State Health Society, Gujarat Gujarat Energy Development Agency (GEDA) found the work done by Saral satisfying and upto the expectation. We wish Saral well in all forthcoming projects Ms. Nandini Gandhi, Manager Mass Communication GEDA, Vadodara Raman Development Consultants Pvt. Ltd. has completed the project in time and their endeavor is evaluated as excellent Director, Communication and Capacity Development Unit State Water and Sanitation Committee Government of Kerala Saral has completed the project in time and their endeavor is evaluated as excellent and the project is enriched with their support Dr. Umesh Oza, Project Director Ahmedabad Municipal Corporation AIDS Control Society Raman Development Consultants Pvt. Ltd. has completed the assignment of developing proposal in time and the quality of proposal is evaluated excellent Managing Director Kerala State Women's Development Corporation Ltd. We found work done by Raman Development Consultants Pvt. Ltd. satisfactory and result oriented. It was pleasure to work with Dr. Ketan Gandhi and team Project Director Chandigarh State AIDS Control Society, Chandigarh Raman Development Consultants Pvt. Ltd. conducted pocket level slum survey of 120 municipalities under the PAS programme both tasks were successfully accomplished by RDC. Ms. Manvita Baradi, Director Urban Management Center I was amazed to learn about accreditations received and number of projects in various sectors that Raman Group handles successfully Mr. Makarand Gokhale Country Director - DAZT Project, Fhi360 Ahmedabad Municipal Corporation AIDS Control Society has found work done by Saral very satisfactory & of high quality. Dr. Laxman Malodia, Project Director Ahmedabad Municipal Corporation AIDS Control Society Mr. Rajendra Jani of Raman Development Consultants Private Limited has acted as lead consultants in the project of understanding applied strategies for institutional working and developing scale up development framework. The project was completed satisfactory by Mr. Jani. Ms. Manvita Baradi, Director International City/County Management Association, South Asia

We found their team to be creative, innovative, result oriented and committed. Their input greatly increased the quality of the expected outcome.

**Ms. Anita Karwal**, IAS Chief Electoral Officer, Gujarat







#### **GUJARAT**

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#### DELHI

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